

Message Text

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PAGE 01 LONDON 14306 261136Z

ACTION EB-08

INFO OCT-01 EUR-12 IO-14 ISO-00 L-03 AGRE-00 COME-00

AF-10 ARA-14 EA-12 OIC-02 /076 W

-----068705 261333Z /50

R 261129Z AUG 77

FM AMEMBASSY LONDON

TO SECSTATE WASHDC 7697

INFO USMISSION GENEVA

UNCLAS LONDON 14306

FOR: EB/TRP - MR. THOMAS O'DONNELL

E.O. 11652: N/A

TAGS: ETRD, EAGR, EPAP, ISO

SUBJECT: SUGAR -- CHAIRMAN'S IDEAS FOR ORGANIZATION OF
NEGOTIATING CONFERENCE

1. BELOW IS TEXT OF A LETTER DATED AUGUST 25 FROM
CONFERENCE CHAIRMAN, JONES-PARRY, DEVELOPING HIS IDEAS
ON ORGANIZATION OF THE FORTHCOMING CONFERENCE. CON-
CERNING THE DRAFT ARTICLES REFERRED TO IN THE LETTER,
JONES-PARRY SUGGESTED A FEW DAYS AGO THAT, WHEN READY,
THESE BE CABLED TO SYDNEY FOR THE ATTENTION OF GAVIN
CAMPBELL AT THE SAME TIME THAT THEY ARE FORWARDED TO THE
ISO FOR CIRCULATION. JONES-PARRY PLANS TO DISCUSS THE
DRAFTS WITH CAMPBELL BY TELEPHONE.

2. BEGIN TEXT:

"MANY THANKS FOR YOUR LETTER OF 23 AUGUST.
IT WILL BE VERY ENCOURAGING IF WE CAN GET FIRM DECISIONS
ON B.E.T.'S BY THE END OF THE FIRST WEEK AND ON PRICES BY
THE END OF THE SECOND, BUT I DON'T THINK IT WOULD BE
CATASTROPHIC IF WE DO NOT. IN FACT EXPERIENCE SUGGESTS
THAT INDIVIDUAL EXPORTERS WILL HOLD BACK ON B.E.T.'S AND
MAKE THE NECESSARY CONCESSIONS ONLY AS PART OF WHAT THEY
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PAGE 02 LONDON 14306 261136Z

TERM A NEGOTIATING "PACKAGE" IN THE LAST DAYS OF THE
CONFERENCE. THIS MAY ALSO PROVE TO BE THE CASE ON PRICES
- ANOTHER ESSENTIAL ELEMENT IN THE "PACKAGE" OF CRITICAL
IMPORTANCE TO BOTH EXPORTERS AND IMPORTERS.
IN ANY EVENT, THOSE ISSUES, CRUCIAL THOUGH THEY BE, NEED
NOT HOLD UP PROGRESS ON QUOTA MECHANISM. IF A QUICK
DECISION CAN BE REACHED THAT QUOTAS WILL BE OPERATIVE IN

THE LOWER HALF OF THE RANGE (AND THE JULY DISCUSSIONS
ENCOURAGE ONE TO BELIEVE THAT THE ONLY ISSUE IS WHETHER
QUOTAS WILL BE SUSPENDED AT X PLUS 4 OR X PLUS 5), THEN
W.G. I CAN MAKE PROGRESS WITH DRAFTING ALMOST FROM THE
BEGINNING.

THERE WILL BE DIFFICULT DECISIONS TO BE REACHED ON
STOCKS AND FINANCING - SIZE, CARRYING COSTS, LOAN OR
GRANT, AND THE RELUCTANCE OF THE SMALL IMPORTING
COUNTRIES TO SUBSCRIBE TO THE FEE; BUT I TRUST THE
GROUP OF EIGHT WHO ARE DUE TO MEET ME ON THE MORNING OF
12 SEPTEMBER WILL HAVE SOME ADVICE TO OFFER ON THE
MACHINERY FOR RESOLVING THESE PROBLEMS. IN ANY EVENT I
SHALL LOOK FORWARD TO SEEING YOUR DRAFT ARTICLES WHICH I
WOULD PROPOSE TO FORWARD TO UNCTAD FOR CIRCULATION AS
RAPIDLY AS POSSIBLE.
THANK YOU AGAIN FOR YOUR HELP AND ENCOURAGEMENT."

STREATOR

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: SUGAR, REORGANIZATIONS, PLANNING MEETINGS
Control Number: n/a
Copy: SINGLE
Sent Date: 26-Aug-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977LONDON14306
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770309-0501
Format: TEL
From: LONDON
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770819/aaaaapri.tel
Line Count: 80
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 92dd5b52-c288-dd11-92da-001cc4696bcc
Office: ACTION EB
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 08-Dec-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1470743
Secure: OPEN
Status: NATIVE
Subject: SUGAR -- CHAIRMAN'S IDEAS FOR ORGANIZATION OF NEGOTIATING CONFERENCE
TAGS: ETRD, EAGR, EPAP, ISO
To: STATE
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/92dd5b52-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009